(A Saudi Joint Stock Company)

# **BANK ALJAZIRA**

(A Saudi Joint Stock Company)

UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED
31 MARCH 2012 AND REVIEW REPORT



P. O. Box 1994 Jeddah 21441 65Saudi Arabia



**Deloitte & Touche** Bakr Abulkhair & Co. **Public Accountants** P. O. Box 442, Jeddah Kingdom of Saudi Arabia

### REVIEW REPORT

To the Shareholders of Bank AlJazira: (A Saudi Joint Stock Company)

We have reviewed the accompanying interim consolidated statements of financial position of Bank AlJazira ("the Bank") and its subsidiaries as of 31 March 2012, and the related interim consolidated income statement, consolidated statements of comprehensive income, consolidated statements of changes in equity and cash flows for the three-months period then ended, along with condensed notes from 1 through 14. The Bank's management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with applicable Accounting Standards for Financial Institutions and certain capital adequacy disclosure requirements issued by the Saudi Arabian Monetary Agency ("SAMA") and with International Accounting Standard No. 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

### Scope of Review

We conducted our review in accordance with generally accepted standards in the Kingdom of Saudi Arabia applicable to review engagements and with International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with applicable Accounting Standards for Financial Institution issued by SAMA and with International Accounting Standard No. 34.

#### **Other Regulatory Matters**

As required by SAMA, certain capital adequacy information has been disclosed in Note 13 of the accompanying interim condensed consolidated financial statements. As part of our review, we compared the information in Note 13 to the relevant analysis prepared by the Bank for submission to SAMA and found no material inconsistencies

For Ernst & Young

Ahmed I. Reda Certified Public Accountant

License Number 356

مهني رقم ٥٥

April 16, 2012 24 Jumada'I, 1433 For Deloitte & Touche Bakr Abulkhair & Co.

Al-Mutahhar Y. Hamiduddin Certified Public Accountant

License Number 296

Deloitte & Touche Bakr Abulkhair &

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### INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	<u>Notes</u>	31 March 2012 (Unaudited) <u>SR'000</u>	31 December 2011 (Audited) SR'000	31 March 2011 (Unaudited) <u>SR'000</u>
ASSETS Cash and balances with SAMA Due from banks and other financial institutions Investments Loans and advances, net Other real estate, net Property and equipment, net Other assets	5 6	6,105,744 2,882,121 7,443,629 25,069,903 680,778 455,868 620,352	4,379,043 4,331,024 5,396,915 23,307,451 680,778 446,829 356,210	3,411,785 6,427,694 4,618,160 19,942,197 678,950 456,354 377,615
Total assets		43,258,395	38,898,250	35,912,755
LIABILITIES AND EQUITY				
LIABILITIES  Due to banks and other financial institutions Customers' deposits Other liabilities Subordinated sukuk	7	2,101,513 34,602,089 462,595 1,000,000	1,305,778 31,158,531 497,078 1,000,000	928,060 28,758,408 485,235 1,000,000
Total liabilities		38,166,197	33,961,387	31,171,703
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK Share capital Statutory reserve General reserve Other reserve	12	3,000,000 1,474,000 68,000 86,856	3,000,000 1,474,000 68,000 24,250	3,000,000 1,398,000 68,000 81,804
Retained earnings Proposed dividend		149,325 160,000	6,287 160,000	1,720
Total equity attributable to equity holders of the Bank Non-controlling interests		4,938,181 154,017	4,732,537 204,326	4,549,524 191,528
Total equity attributable to equity holders of the Bank and non-controlling interest		5,092,198	4,936,863	4,741,052
Total liabilities and equity		43,258,395	38,898,250	35,912,755

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# INTERIM CONSOLIDATED INCOME STATEMENT (UNAUDITED)

	Notes	For the Th Months En	
	110105	31 March 2012 SR'000	31 March 2011 <u>SR'000</u>
Special commission income Special commission expense		276,562 (57,938)	224,951 (41,717)
Net special commission income		218,624	183,234
Fees and commission income, net Foreign exchange income, net Trading income, net Dividend income Other operating income		185,649 5,786 15,988 56 997	75,611 4,313 8,390 4,703
Total operating income		427,100	276,261
Salaries and employee-related expenses Rent and premises-related expenses Depreciation Other general and administrative expenses Impairment charge for credit losses, net Other operating expenses		142,808 16,279 16,385 51,597 47,725 8,554	111,928 15,721 18,624 50,189 (4,248) 22,107
Total operating expenses		283,348	214,321
Net income for the period  Attributable to:		143,752	61,940
Equity holders of the Bank Non-controlling interest		143,038 714	62,286 (346)
Net income for the period		143,752	61,940
Earnings per share Weighted average number of outstanding shares (in			
thousands) (note 12)		300,000	300,000
Basic and diluted earnings per share (expressed in SR)		0.48	0.21

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# INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

Net income for the period   31 March 2011   SR'000   SR'000		For the three Months Ended		
Other comprehensive income / (loss): Net changes in fair value of investment classified as at Fair Value through other comprehensive income (FVTOCI)  Cash flow hedges:  Fair value (loss) on cash flow hedges Amount transferred to income statement  Other comprehensive income / (loss) for the period  Cash flow hedges:  Fair value (loss) on cash flow hedges Amount transferred to income statement  Other comprehensive income / (loss) for the period  Attributable to:  Equity holders of the Bank Non-controlling interests  Attailure income / (loss)  Attailure income / (loss)  Attailure income for the period  Attailure income / (loss)  Attailure income for the period  Other comprehensive income for the period  Attributable to:  Equity holders of the Bank Non-controlling interests		2012	2011	
Net changes in fair value of investment classified as at Fair Value through other comprehensive income (FVTOCI)  Cash flow hedges:  Fair value (loss) on cash flow hedges Amount transferred to income statement  Other comprehensive income / (loss) for the period  62,606  C28,280)  Total comprehensive income for the period  Attributable to:  Equity holders of the Bank Non-controlling interests  714  (346)	Net income for the period	143,752	61,940	
Fair value (loss) on cash flow hedges Amount transferred to income statement  Other comprehensive income / (loss) for the period  Total comprehensive income for the period  Attributable to:  Equity holders of the Bank Non-controlling interests  (1,284) - (176) - (28,280)  206,358  33,660  33,660	Net changes in fair value of investment classified as at Fair Value through other comprehensive income	64,066	(28,280)	
Amount transferred to income statement (176)  Other comprehensive income / (loss) for the period 62,606 (28,280)  Total comprehensive income for the period 206,358 33,660  Attributable to:  Equity holders of the Bank 205,644 34,006 Non-controlling interests 714 (346)	Cash flow hedges:			
Total comprehensive income for the period 206,358 33,660  Attributable to:  Equity holders of the Bank 205,644 34,006 Non-controlling interests 714 (346)	• • • • • • • • • • • • • • • • • • • •	` ' '	<del>-</del> -	
Attributable to:  Equity holders of the Bank Non-controlling interests  205,644 34,006 (346)	Other comprehensive income / (loss) for the period	62,606	(28,280)	
Equity holders of the Bank Non-controlling interests  205,644 34,006 714 (346)	Total comprehensive income for the period	206,358	33,660	
Non-controlling interests 714 (346)	Attributable to:			
Total comprehensive income for the period 206,358 33,660	- ·		•	
	Total comprehensive income for the period	206,358	33,660	

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INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (UNAUDITED)

<u>2012</u>	Share capital SR'000	Statutory reserve SR2000	General reserve SR'000	Other reserve SR'000	Retained earnings	Proposed dividend SR'000	Total equity attributable to equity holders of the Bank	Non- controlling interests SR'000	Total
Balance at January 1, 2012 (audited)	3,000,000	1,474,000	68,000	24,250	6,287	160,000	4,732,537	204,326	4,936,863
Net Income for the period Other comprehensive income		1 1	1 1	- 62,606	143,038		143,038 62,606	714	143,752 62,606
Total comprehensive income for the period Net changes in non-controlling interest	1 1	1 1		62,606	143,038		205,644	714 (51,023)	206,358 (51,023)
Balance at March 31, 2012 (unaudited)	3,000,000	1,474,000	68,000	86,856	149,325	160,000	4,938,181	154,017	5,092,198
2011									
Balance at January 1, 2011 (audited)	3,000,000	1,398,000	000,89	739	48,779		4,515,518	290,164	4,805,682
Effect of the early adoption of IFRS 9 (note 4(b))	1	ı	•	109,345	(109,345)	t	I	1	ı
Net Income for the period Other comprehensive income	1 1	1 1	1 1	. (28,280)	62,286		62,286 (28,280)	(346)	61,940 (28,280)
Total comprehensive (loss) / income for the period Net changes in non-controlling interest		1 1		(28,280)	62,286		34,006	(346)	33,660 (98,290)
Balance at March 31, 2011 (unaudited)	3,000,000	1,398,000	68,000	81,804	1,720		4,549,524	191,528	4,741,052

The accompanying notes 1 to 14 form an integral part of these interim condensed consolidated financial statements.

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### CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31, 2012 AND 2011 (UNAUDITED)

	2012 SR'000	2011 <u>SR'000</u>
CASH FLOWS FROM OPERATING ACTIVITIES	<u>514 000</u>	<u> 510 000</u>
Net income for the period attributable to equity holders of the Bank Adjustments to reconcile net income to net cash from operating activities:	143,038	62,286
Trading income	(15,988)	(8,390)
Impairment charge for credit losses	47,725	(4,248)
Depreciation	16,385	18,624
Dividend Income	(56)	(4,703)
Property and equipment written off	2,030	
Net (increase) / decrease in operating assets:	193,134	63,569
Statutory deposit with SAMA	(210,564)	(5,604)
Due from banks and other financial institutions maturing after ninety days from the	(#10,504)	(5,00-1)
date of acquisition	187,500	41,922
Investment held at fair value through income statement	(346,027)	108,121
Other real estate, net	-	850
Loans and advances	(1,810,177)	(1,233,507)
Other assets	(263,951)	59,958
Net increase / (decrease) in operating liabilities:		
Due to banks and other financial institutions	795,735	539,341
Customers' deposits Other liabilities	3,443,558	1,413,490
Other habilities	(31,299)	6,394
Net cash from operating activities	1,957,909	994,534
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from maturity and sale of non-trading investments	1,450,000	300,000
Acquisition of non-trading investments	(3,117,733)	(500,000)
Acquisition of property and equipment Dividend received	(27,454)	(12,485)
Dividend received	56	4,703
Net cash used in investing activities	(1,695,131)	(207,782)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	-	(61)
Issuance of subordinated sukuk	-	1,000,000
Net movements in non-controlling interests	(8,044)	(98,636)
Net cash (used in) / from financing activities	(8,044)	901,303
Net increase in cash and cash equivalents	254,734	1,688,055
Cash and cash equivalents at the beginning of the period	5,971,431	4,905,463
Cash and cash equivalents at the end of the period (note 10)	6,226,165	6,593,518
Special commission received during the period	230,822	228,835
Special commission paid during the period	68,059	54,190
SUPPLEMENTAL NON-CASH INFORMATION		
Net changes in fair values	64,066	(20 200)
	UT,000	(28,280)

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 1. GENERAL

Bank AlJazira (the "Bank") is a Saudi Joint Stock Company incorporated in the Kingdom of Saudi Arabia and formed pursuant to Royal Decree number 46/M dated Jumad Al-Thani 12, 1395H (June 21, 1975). The Bank commenced its business on Shawwal 16, 1396H (October 9, 1976) with the takeover of The National Bank of Pakistan's branches in the Kingdom of Saudi Arabia and operates under commercial registration number 4030010523 dated Rajab 29, 1396H (July 27, 1976) issued in Jeddah, through its 51 branches (2011: 51 branches) in the Kingdom of Saudi Arabia. The Bank's Head Office is located at the following address:

Bank AlJazira AL-Nahda Center, Malik Street, P. O. Box 6277 Jeddah 21442, Kingdom of Saudi Arabia

The objective of the Bank is to provide a full range of banking services.

The Bank provides to its customers Shari'ah compliant (non-interest based) banking products comprising of Murabaha, Istisna'a, Ijarah and Tawaraq, which are approved and supervised by an independent Shari'ah Board established by the Bank.

### 2. BASIS OF PREPARATION

The Bank prepares these interim condensed consolidated financial statements in accordance with the applicable Accounting Standards for Financial Institutions and promulgated by the Saudi Arabian Monetary Agency (SAMA) and International Accounting Standard (IAS) 34 – Interim Financial Reporting. The Bank also prepares its interim condensed consolidated financial statements to comply with the Banking Control Law and the Regulations for Companies in the Kingdom of Saudi Arabia.

These interim condensed consolidated financial statements do not include all information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the annual consolidated financial statements for the year ended 31 December 2011 (for changes in accounting policies, see note 4).

The preparation of interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates

In preparing these condensed (consolidated) interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the (consolidated) financial statements as at and for the year ended December 31, 2011

These interim condensed consolidated financial statements are expressed in Saudi Arabian Riyals (SR) and are rounded off to the nearest thousands.

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 3. BASIS OF CONSOLIDATION

These interim condensed consolidated financial statements comprise the financial statements of Bank AlJazira and its subsidiaries, namely Al-Thoraiya European Equities Fund, Al-Jazira Real Estate Residential Projects Fund, AlJazira Capital Company and Aman Real Estate (collectively referred to as "the Group"). The financial statements of the subsidiaries are prepared for the same reporting period as that of the Bank, using consistent accounting policies.

Al-Mashareq (Japanese) Equities Fund was consolidated in the financial statements of the Bank up to 31 December 2011. Due to the reduction in ownership interest of the Bank in Al-Mashareq (Global) Equities Fund to 22.06% the Bank has ceased to consolidate this fund with effect from 1 January 2012, as management believes that the control is transferred from the Bank.

Subsidiaries are all entities over which the Bank has the power to govern the financial and operating policies, so as to obtain benefits from their activities, generally accompanying an ownership interest of more than one half of the voting rights. Subsidiaries are consolidated from the date on which control is transferred to the Bank and cease to be consolidated from the date on which the control is transferred from the Bank. The results of subsidiaries acquired or disposed of during the period, if any, are included in the interim consolidated statement of income from the effective date of the acquisition or up to the effective date of disposal, as appropriate.

Non-controlling interests represent the portion of net income and net assets not owned, directly or indirectly, by the Bank in its subsidiaries and are presented separately in the interim consolidated income statement and within equity in the interim consolidated statement of financial position, separately from parent shareholders' equity.

Balances between the Bank and its subsidiaries, and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing these interim condensed consolidated financial statements.

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 4. CHANGES IN ACCOUNTING POLICIES

### a) Accounting policies

The accounting policies used in preparation of these interim condensed consolidated financial statements are consistent with those of the annual consolidated financial statements for the year ended 31 December 2011, except for adoption of the amendments and revisions to existing standards mentioned in the paragraph below which has had no financial impact on the interim condensed consolidated financial statements of the Bank.

These amendments emphasis the principle in IAS 34 that the disclosure about significant events and transaction in interim periods should update the relevant information presented in the most recent annual financial report and clarifies how to apply this principle in respect of financial instruments and their fair value. The amendments add examples to the list of events or transaction that require disclosure under IAS 34 and remove references to materiality in IAS 34 that describes other minimum disclosures.

### b) Impact of early adoption of IFRS 9 on other reserves and retained earnings

Bank had early adopted IFRS 9 effective January 1, 2011 and the investments are presented in these Financial Statements according to the classifications as per IFRS 9.

The impact of the early adoption on the opening retained earnings and other reserves classified in equity as at 1 January 2011, and on the classification of financial assets as at 1 January 2011, are as follows:

### Impact on other reserves and retained earnings

	Carrying	Carrying amount as at 1 January 2011	
	amount as at 31 December 2010 <u>SR'000</u>	upon adoption of IFRS 9 <u>SR'000</u>	Impact of early adoption <u>SR'000</u>
Other reserves Retained earnings	739 48,779	110,084 (60,566)	109,345 (109,345)

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 5. INVESTMENTS

31 March 2012 (Unaudited) <u>SR'000</u>	31 December 2011 (Audited) <u>SR'000</u>	31 March 2011 (Unaudited) <u>SR'000</u>
792,509	565,440	1,515,793
381,671	293,824	294,593
1,174,180	859,264	1,810,386
362,383	298,317	361,082
5,907,066	4,239,334	2,446,692
7,443,629	5,396,915	4,618,160
	2012 (Unaudited) SR'000 792,509 381,671 1,174,180 362,383 5,907,066	2012 (Unaudited) (Audited) SR'000 SR'000  792,509 565,440 293,824  1,174,180 859,264  362,383 298,317  5,907,066 4,239,334

### 6. LOANS AND ADVANCES, NET

	31 March 2012 (Unaudited) <u>SR'000</u>	31 December 2011 (Audited) <u>SR'000</u>	31 March 2011 (Unaudited) <u>SR'000</u>
Consumer loans Commercial loans and overdrafts Others	8,228,589 16,965,284 99,492	7,230,960 16,169,005 87,242	5,429,783 14,236,761 74,170
Performing loans and advances	25,293,365	23,487,207	19,740,714
Non- performing loans and advances	1,034,708	1,030,688	1,321,300
Gross loans and advances	26,328,073	24,517,895	21,062,014
Provision for credit losses	(1,258,170)	(1,210,444)	(1,119,817)
Loans and advances, net	25,069,903	23,307,451	19,942,197

The loans and advances, net, represent Islamic Shariah compliant (non-interest based) financing products comprising of Murabaha, Istisna'a, Ijarah and Tawaraq.

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 7. CUSTOMERS' DEPOSIT

	31 March 2012 (Unaudited) <u>SR'000</u>	31 December 2011 (Audited) <u>SR'000</u>	31 March 2011 (Unaudited) <u>SR'000</u>
Demand	13,479,874	10,052,986	8,239,336
Time	20,000,098	20,639,890	20,057,241
Other	1,122,117	465,655	461,831
Total	34,602,089	31,158,531	28,758,408

Time deposits comprise deposits received on Shariah Compliant (non-interest based) Murabaha basis.

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

# . DERIVATIVES

which provide an indication of the volume of transactions outstanding at the end of the period, do not necessarily reflect the amounts of future cash flows involved. These notional amounts, therefore, are neither indicative of the Bank's exposure to credit risk, which is generally limited to the The table below sets out the fair values of the Bank's derivative financial instruments, together with their notional amounts. The notional amounts, positive fair value of the derivatives, nor market risk.

31 March 2012 (Unaudited) <u>SR'000</u>	Positive Negative Notional fair value fair value amount	3,931	21,806 21,806 7,322,362			Derivative used as cash flow hedge:5,157-250,000Special commission rate swaps-4,661969,375	5,157 4,661 1,219,3
31 D. (,	Positive fair value	14,292	14,292	'	1	3,715	3,715
31 December 2011 (Audited) $\frac{\text{SR}^2000}{\text{SR}^2000}$	Negative Notional fair value amount	2,189,570 14,292 2,189,570	. "	•	'	_	1,430 790,250
ώ <u> </u>	Positive fair value	i i i	.	3,811	3,811		ì
30 March 2011 (Unaudited) $\overline{\text{SR'000}}$	Negative fair value	1 1 1	ı			1 1	1
	Notional amount	1 1 1	'	187,500	187,500		,

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 8. DERIVATIVES (continued)

### Derivative financial instruments held for hedging purposes

The Bank uses Shariah complaint derivatives for hedging purposes in order to reduce its exposure to commission rate risk. This is achieved by hedging specific investments.

### 9. CREDIT RELATED COMMITMENTS AND CONTINGENCIES

The Bank's credit related commitments and contingencies are as follows:

31 March 2012 (Unaudited) <u>SR'000</u>	31 December 2011 (Audited) <u>SR'000</u>	31 March 2011 (Unaudited) <u>SR'000</u>
2,465,165	2,473,018	2,175,503
820,572	602,881	696,844
457,210	407,612	226,808
2,185,095	664,417	1,764,216
5,928,042	4,147,928	4,863,371
	2012 (Unaudited) <u>SR'000</u> 2,465,165 820,572 457,210 2,185,095	2012       2011         (Unaudited)       (Audited)         SR'000       SR'000         2,465,165       2,473,018         820,572       602,881         457,210       407,612         2,185,095       664,417

### 10. CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following:

	31 March 2012 (Unaudited)	31 December 2011 (Audited)	31 March 2011 (Unaudited)
	SR'000	<u>SR'000</u>	SR'000
Cash and balances with SAMA, excluding statutory deposit	4,425,294	2,909,157	2,183,060
institutions with an original maturity of ninety days or less	1,800,871	3,062,274	4,410,458
Total	6,226,165	5,971,431	6,593,518
ninety days or less		<del></del>	•

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 11. OPERATING SEGMENTS

The operating segments have been identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief decision maker in order to allocate resources to the segments and to assess their performance.

All of the Group's operations are based in the Kingdom of Saudi Arabia.

Transactions between the business segments are recorded based on the Group's transfer pricing methodology. Segment assets and liabilities mainly comprise operating assets and liabilities.

### **Fund Transfer Pricing**

During the year 2011, the Group had redefined and modified its funds transfer pricing system in order to achieve the objective of better product pricing, profitability and liquidity management. The assigned transfer rate within the operating segments is based on its maturity and prevailing commission rates. Long maturity pools receive a long-term commission rate, while short-term pools receive a transfer rate reflective of their shorter tenor. The Group has developed an assumption based model for each class of asset and liability and the pricing is applied to the funds accordingly. The pricing is based on the market rate prevailing at the time of transaction. The segment wise results for the period ended 31 March 2012 have been prepared using such methodology and basis. The results for the corresponding period ended 31 March 2011 have also been presented accordingly.

For management purposes, the Bank is organized into following main business segments:

### Retail banking

Deposit, credit and investment products for individuals.

### Corporate and Institutional banking

Loans, deposits and other credit products for corporate, small to medium sized businesses and institutional customers.

### Brokerage and asset management

Provides shares brokerage services to customers (this segment includes the activities of the Bank's subsidiary AlJazira Capital Company).

### **Treasury**

Treasury includes money market, foreign exchange, trading and treasury services. Commission is charged to business segments based on a pool rate, which approximates the marginal cost of funds.

### Takaful Ta'awuni

Takaful Ta'awuni provides protection and saving products services and is fully Shariah compliant and is substitute to conventional life insurance products.

The Bank's total assets and liabilities at 31 March 2012 and 2011, its total operating income and expenses, and its net income for the three months then ended, by business segment, are as follows:

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# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

## 11. OPERATING SEGMENTS (continued)

### 31 March 2012 (SR'000)

	Retail <u>Banking</u>	Corporate & Institutional <u>Banking</u>	(SR'000)  Brokerage and asset management	Treasury	<u>Takaful</u> <u>Ta'awuni</u>	<u>Others</u>	<u>Total</u>
Total assets	10,739,490	15,659,028	670,431	16,019,012	11,243	159,191	43,258,395
Total liabilities	14,495,972	19,202,629	50,400	4,374,185	37,817	5,194	38,166,197
Operating income from external customers	145,619	123,921	102,664	50,489	7,588	(3,181)	427,100
Inter – segment operating income/(loss)	(52,709)	(6,187)	14,084	46,247	11	(1,446)	-
Total operating income	92,910	117,734	116,748	96,736	7,599	(4,627)	427,100
Net special commission	60,500	82,521	2,685	72,280	11	627	218,624
Fee and commission income, net	22,661	30,660	113,044	12,254	7,589	(559)	185,649
Trading income	4,928	2,967	76	6,096	_	1,921	15,988
Operating expenses: Impairment charge for credit losses, net	27,725	20,000		· ·	_		47,725
Depreciation	10,976	1,495	2,393	720	801	-	16,385
Total operating expenses including non-controlling interest	149,917	62,729	36,833	21,187	13,278	118	284,062
Net (loss) / income attributable to equity holders of the Bank	(57,007)	55,005	79,915	75,549	(5,679)	(4,745)	143,038

(A Saudi Joint Stock Company)

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 11. OPERATING SEGMENTS (continued)

### 31 March 2011 (SR'000)

	Retail <u>Banking</u>	Corporate & Institutional <u>Banking</u>	(SR'000)  Brokerage and asset management	<u>Treasury</u>	<u>Takaful</u> <u>Ta'awuni</u>	<u>Others</u>	<u>Total</u>
Total assets	7,249,444	14,201,998	575,209	13,647,740	40,908	197,456	35,912,755
Total liabilities	10,894,007	17,443,354	44,701	2,747,376	36,317	5,948	31,171,703
Operating income from external customers	106,137	108,556	34,633	18,843	9,575	(1,483)	276,261
Inter – segment operating income/(loss)	(32,825)	(7,425)	11,452	29,766	(58)	(910)	-
Total operating income	73,312	101,131	46,085	48,609	9,517	(2,393)	276,261
Net special commission	59,368	78,764	2,832	41,994	(58)	334	183,234
Fee and commission income, net	7,503	19,343	43,316	(683)	9,575	(3,443)	75,611
Trading income	404	244	(63)	1,966	<u>.</u>	5,839	8,390
Operating expenses: Impairment charge for credit losses, net	(3,879)	(369)	-	-	-	-	(4,248)
Depreciation	10,319	1,649	3,246	2,515	895	-	18,624
Total operating expenses including non-controlling interest	96,736	33,851	33,668	15,964	32,604	1,152	213,975
Net (loss) / income attributable to equity holders of the Bank	(23,424)	67,280	12,417	32,645	(23,087)	(3,545)	62,286

(A Saudi Joint Stock Company)

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 12. SHARE CAPITAL, EARNINGS PER SHARE AND PROPOSED DIVIDEND

The authorized, issued and fully paid share capital of the Bank consists of 300 million shares of SR 10 each (31 December 2011: 300 million shares of SR 10 each; 31 March 2011: 300 million shares of SR 10 each).

The Earning per share for three months ended 31 March 2012 was SR 0.48 (2011: 0.21).

The Board of Directors approved a proposed gross dividend on 26 December 2011, for the year ended 31 December 2011 of SR 160 million, which was approved by the shareholders in their annual general assembly meeting held on 4 April 2012.

### 13. CAPITAL ADEQUACY

The Bank's objectives when managing capital are to comply with the capital requirements set by SAMA to safeguard the Bank's ability to continue as a going concern and to maintain a strong capital base.

Capital adequacy and the use of regulatory capital are monitored daily by the Bank's management. SAMA requires holding the minimum level of the regulatory capital and maintaining a ratio of total eligible capital to the risk-weighted assets at or above the agreed minimum of 8%.

The Bank monitors the adequacy of its capital using ratios established by SAMA. These ratios measure capital adequacy by comparing the Bank's eligible capital with its consolidated statement of financial position assets, commitments and notional amount of derivatives at a weighted amount to reflect their relative risk.

The following table summarizes the Bank's Pillar-I Risk Weighted Assets (RWA), Tier I and Tier II Capital and Capital Adequacy Ratios.

21 3 4 .... 1.

·		31 March 2011
(Unaudited) <u>SR'000</u>	(Audited) SR'000	(Unaudited) SR'000
33,747,735	30,819,867	27,071,007
2,102,541	2,102,541	2,043,119
1,325,011	1,785,681	2,450,455
37,175,287	34,708,089	31,564,581
4,938,181	4,732,537	4,549,524
1,351,991	1,305,864	1,200,139
6,290,172	6,038,401	5,749,663
13.28	13.64	14.41
16.92	17.40	18.22
	\$\frac{\sqrt{8R'000}}{33,747,735} \\ 2,102,541 \\ 1,325,011 \\ 37,175,287 \\ \tag{4,938,181} \\ 1,351,991 \\ 6,290,172 \\ \tag{13.28}	2012 (Unaudited) SR'000     2011 (Audited) SR'000       33,747,735 2,102,541 1,325,011     30,819,867 2,102,541 1,785,681       37,175,287     34,708,089       4,938,181 1,351,991     4,732,537 1,305,864       6,290,172     6,038,401       13.28     13.64

(A Saudi Joint Stock Company)

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012 AND 2011 (continued)

### 14. COMPARATIVE FIGURES

Certain of the prior period amounts have been reclassified to conform with the presentation in the current period.